

MAKE THE DEPENDABLE CHOICE

YOUR VALUED PARTNER CHECKLIST

Save on headaches by working with a dependable partner that delivers peace of mind—so you can focus on running your business. Use this checklist to ensure your foodservice equipment supplier has the right qualifications to support you!

Qualifications	Valued Partner	Other Guys
"Knock-Your-Socks-Off" Customer Service	✓	✗
Product Quality	✓	✗
Order Accuracy	✓	✗
Online Order Tracking	✓	✗
Ships on Time	✓	✗
Works out of Box	✓	✗
Field Support	✓	✗
Knowledgeable Parts & Service Team	✓	✗
Great Value	✓	✗
Turn it on & Forget about it	✓	✗
Forget about Turning it on	✗	✓



✓ TIPS

These tips were brought to you by Hatco, the #1 foodservice equipment supplier for quality, reliability and customer service. For more information on how a partnership with Hatco will help grow your business, call (800) 558-0607 or email support@hatcocorp.com.