

Marketing Support
Foodservice Industry Suppliers' Financials

Updated 2/3/13

Company	Period Covered	Sales In millions	Change	Net Profit (Loss) In millions	Change
Anheuser-Busch InBev	Quarter End. 9/30/12	\$10,268	+0.5%	\$1,839	+15.5%
American Express	Quarter End. 12/31/12	\$8,141	+5%	\$637	-47% %
Archer Daniels Midland	Quarter End. 9/30/12	\$21,808	-0.4%	\$182	-60%
Bob Evans Farms	Quarter End. 10/26/12	\$410.8	+0.9%	\$15.1	+7%
Bridgford Foods	Quarter End. 7/6/12	\$27.8	+4.5%	\$0.8	-
Brown-Foreman	Quarter End. 10/31/12	\$1013.8	Flat	\$173	+9.8%
Bunge	Quarter End. 9/30/12	\$17,293	+10.7%	\$656	-3.5%
Calavo	Quarter End. 7/31/12	\$153	-7.2%	\$5.7	+109%
Cal-Maine Foods	Quarter End. 9/1/12	\$272	+1.2%	\$9.4	+200%
Campbell	Quarter End. 10/28/12	\$2,336	+8%	\$245	+7.5%
Cargill	Quarter End. 11/30/12	\$35,200	+6%	\$409	+309%
Chiquita	Quarter End. 9/30/12	\$714	-1.2%	(\$67)	
Cintas	Quarter End. 11/30/12	\$1,060	+4%	\$78	+4.9%
Clorox	Quarter End. 9/30/12	\$1,338	+3%	\$133s	+23%
Coca-Cola	Quarter End. 9/28/12	\$12,340	+1%	\$2,311	+4%
Colgate Palmolive	Quarter End. 12/31/12	\$4,286	+2.7%	\$598	+1.4%
ConAgra	Quarter End. 11/25/12	\$3,735	+8.9%	\$211.6	+17.4%
Constellation Brands	Quarter End. 11/30/12	\$766.9	+9.4%	\$109.5	+4.5%
Dean Foods	Quarter End. 9/30/12	\$3,143	-7.8%	\$36.4	

Del Monte	Quarter End. 10/28/12	\$1,009	+1.5%	\$29.6	+72
Diamond Foods	Quarter End. 10/31/11	\$258.5	-10.1%	(\$10.7)	
Dole Foods	Quarter End. 10/6/12	\$1,957	-6%	(\$5.3)	
Dr. Pepper Snapple Group	Quarter End. 9/30/12	\$1,528	-0.1%	\$179	+16%
Ecolab	Quarter End. 9/30/12	\$3,023	+74%	\$179	+54%
Flowers Foods	Quarter End. 10/6/12	\$717	+6.2%	\$31.2	+0.6%
Fresh Del Monte Produce	Quarter End. 9/28/12	\$788.8	-0.8%	\$23.5	+93%
General Mills	Quarter End. 11/25/12	\$4,881	+5.6%	\$541.6	+21.8%
Green Mountain Coffee	Quarter End. 9/29/12	\$946.7	+33%	\$91.8	+22%
H.J.Heinz	Quarter End. 10/28/12	\$2,827	+0.5%	\$289.4	+22%
Hain Celestial Group	Quarter End. 9/30/12	\$359.8	+25%	\$16	+40%
Hershey	Quarter End. 12/31/12	\$1,751	+11.7%	\$49.8	+5.4%
Hillshire	Quarter End. 12/29/2012	\$1,060	+2.5%	\$79	-55.7%
Hormel	Quarter End. 10/28/12	\$2,170	+3.2%	\$132.6	+13%
Illinois Tool Works	Quarter End. 12/31/12	\$4,501	-2.3%	\$979	+121%
International Paper Company	Quarter End. 9//30/12	\$7,026	+11%	\$235	-16.5%
J.M. Smucker Co.	Quarter End. 10/31/12	\$1,628.7	+8%	\$148.8	+17%
Kellogg's	Quarter End. 9/29/12	\$3,720	+12.3%	\$296	+2%
Kraft	Quarter End.9/30/12	\$4,606	+3%	\$470	+12.7%
Krispy Kreme	Quarter End. 10/28/12	\$107	+8.4%	\$5	+77%
Lancaster Colony	Quarter End. 9/30/12	\$291	+6%	\$26.6	+25%
Land O'Lakes	Quarter End. 9/30/12	\$2,965	+7%	\$17.9	

Libbey, Inc.	Quarter End. 9/30/12	\$209	+1%	\$14.8	+109%
Manitowoc	Quarter End. 12/31/12	\$1,130.4	+9.9%	\$34.5	+131%
McCormick	Quarter End. 11/30/12	\$1,145	+3.2%	\$48	+12.7%
Michael Foods	Quarter End. 9/29/12	\$470.9	+2.5%	\$8.7	+1430%
Middleby Corp.	Quarter End. 9/29/12	\$257	+17.8%	\$29.7	+26%
Molson Coors	Quarter End. 9/29/12	\$1,195	+25.3%	\$198	+0.5%
Nathan's Famous	Quarter End. 9/23/12	\$21.3	+11.7%	\$2.8	+25.4%
Newell Rubbermaid	Quarter End. 9/30/12	\$1,535	-0.9%	\$108	
Overhill Farms	Quarter End. 7/1/12	\$50.3	+27%	\$0.7	
Peet's Coffee & Tea	Quarter End. 7/1/12	\$95.4	+5.0%	\$4	+38.6%
Pepsico	Quarter End. 9/8/12	\$16,652	-5%	\$1,902	-5%
Pilgrim's Pride	Quarter End. 9/23/12	\$2,068	+9.3%	\$42.9	
Pinnacle Foods	Quarter End. 9/22/12	\$568s	-1.2%	\$9.8	-2.3%
Procter & Gamble	Quarter End 12/3/12	\$21,744	+2%	\$4,057	+140%
Ralcorp	Quarter End. 9/30/11	\$1.067	+7.7%	(\$44)	+5.3%
Sanderson Farms	Quarter End. 10/31/12	\$648	+15.8%	\$9.3	
Seneca Foods, Inc.	Quarter End. 9/29/12	\$317.6	+12.3%	\$14.5	+40%
Smithfield Foods	Quarter End. 10/28/12	\$3.225	-2.5%	\$10.9	-90%
Standex Corp.	Quarter End. 9/30/13	\$183	+15%	\$11.8	-1%
Sysco	Quarter End. 9/29/12	\$10,900	+4.7%	\$286.6	-5.3%
Treehouse Foods	Quarter End. 9/30/12	\$538	+1.9%	\$21.5	-29%
Tyson	Quarter End. 12/29/12	\$8,402	+1.7%	\$173	+11%

